

### **TECH**Minutes

#### October 2016

Your Small Business Technology Information Source!

#### This Issue:

When IT Implementation Goes Wrong, Focus on End-Users First

How Much Money Does Your Business Waste on Slow Computers?

Cortana Gets a Little Too Clingy After Latest Update

Is IT Innovation Driving, or Hindering, Your Business's Growth?

Why You Should Be Skeptical of USB Devices

5 Best Practices for Traveling With Technology

#### Cortana Gets a Little Too Clingy After Latest Update



The idea of speaking to your device and having it perform tasks is hardly a new

one. Siri and Google Now have long dominated this industry. Microsoft released Cortana in an attempt to enter the voice assistant race, but with Windows 10's anniversary update, more harm than good could come from using Cortana...



Read More Online! http://bit.ly/2cCyqWL

#### **About Pulse**

We are a technology consulting firm specializing in technology implementation and management for businesses. We're known for providing big-business, Enterprise-Level IT services for small and medium-sized businesses.

## When IT Implementation Goes Wrong, Focus on End-Users First



Often times, people can get distracted by flashy new features, and with technology, this happens more than anywhere else. Since IT grows at such an abnormally fast rate, end-users can be left in the dust if you're not intentionally trying to keep them in the loop. In fact, it's highly recommended that you implement IT solutions for your business that are not just effective, but also user-friendly.

The reasoning for this is simple: your end-users are the ones who will be using the technology. Therefore, you need to consider how they will react to new solutions, and whether or not it will be something that they can understand how to use. The first step toward improving the way that your IT infrastructure functions is by implementing solutions that are user-friendly first, and great technology second.

In fact, when organizations implement new solutions to increase productivity, what they see is often the opposite. InfoWorld claims that this is due to two reasons: 1) Lack of training, and 2) A reluctance to change habits or behaviors. If your business implements new solutions, like an updated office suite or a brand new operating system, it will have

(Continued on page 3)

# How Much Money Does Your Business Waste on Slow Computers?



Have you ever been forced to use a slow computer out of necessity? This is a practice that tries more than just your patience; it can also put a drain on productivity, and in turn, your business's profits. Therefore, we'd like to ask you a very important question: can your business really afford to deal with technology that isn't performing as intended?

Oxford Economics and Nimble Storage suggest that the most productivity is lost due to what they call the

App-Data Gap, which is defined as "the delay that occurs when someone interacts with a business application and the application's response time." Basically, it's just a fancy term for explaining how long it takes applications to load. The two companies asked 3,000 users around the world how slow computers affected their workflow, and the results shouldn't be surprising.

When asked if their technology held them back from achieving the maximum amount of work possible, a stunning two-thirds claimed that they were using subpar technology that failed to let them unlock their true potential. The result was particularly high for the United States, at 76 percent.

Visit us online at: newsletter.pulse.tech



#### Is IT Innovation Driving, or Hindering, Your Business's Growth?



Technology can be a constant pain point for businesses of all kinds. Due to the everevolving nature of technology

solutions, it's tempting to cave in and purchase the latest and greatest innovations in the industry. Yet, does your business have the time to do so, let alone the budget? Progress can be stymied by a lack of funds and personnel, but it doesn't have to be.

More often than not, businesses are stuck in two situations. Depending on the state of your IT environment, you either have plenty of time to implement new and innovative solutions, or you have, quite literally, no time to even consider new technology. Both situations come with side-effects that could negatively affect your organization's operations. For example, you might have time to implement new technology, but are you ignoring the day-to-day maintenance of your internal systems?

The latter can also be a major problem. If you're spending all of your time responding to emergencies, when can you implement new technologies that can potentially improve the functionality of your business? When you can't even handle the solutions you already have, what's the point in implementing new technologies? Unless you can find a way to strike a balance between the two, any efforts will be both fruitless and wasteful.

One of the best ways that your business can innovate without sacrificing functionality is by taking advantage of outsourced IT solutions from Pulse Technology Solutions. Whether you're in desperate need of a new workstation or server, or need to implement a solution on a large scale, like cloud computing or virtualization, our trusted technicians can help. If your team can't keep up with maintenance, we can take over this responsibility while they innovate and create new solutions for your organization.

Better yet, you can rest assured knowing that you're getting top-of-the-line

technology assistance for your organization's systems. More often than not, businesses have to cut corners in order to make ends meet with their technology maintenance, which could include allowing end-users to service their own workstations. This is a hazardous practice, as having inexperienced users performing in-depth maintenance could be both time-consuming and risky.

You can save time and money by allowing an outsourced team of technology professionals to work with your critical systems. Not only will you see a return on your investment in the form of better-functioning technology, but you'll also be able to rest easy, knowing that your systems are being maintained by qualified professionals who want to see you succeed.

If your business would rather implement its own solutions, that's fine too. We can sit on the sidelines and handle maintenance for you so that you don't...



Read More Online!

#### **How Much Money Does Your Business Waste on Slow Computers?**

(Continued from page 1)

Also of note is that respondents claim that they lose, on average, 48 minutes every day from working with slow technology. That's about 10 percent of the average workday, and it can lead to significant losses in the long run. ITProPortal estimates that United States companies lose out on \$7.5 billion annually due to lost worker productivity from slow technology. However, unlike having employees that simply waste time out of habit, providing them working technology is something that you have control over.

We'd like to make an educated guess about why so many companies

endure slow computers. Perhaps it's because they are small businesses that either can't afford the comprehensive support and maintenance their systems need, or their internal IT department doesn't have the time to perform maintenance when it's needed. In situations like these, outsourcing is often the best way to go, but how can you know for sure what tech support to go with?

Pulse Technology Solutions understands what it means to be using slow or underperforming technology solutions. You're not just keeping your employees from getting work done; you're limiting their potential, frustrating them, and

making it harder for them to make your business money. Plus, slow computers could also be a sign of other issues that may not be immediately noticeable. Some online threats can eat up your computing resources and make operations drag, while other issues could be the result of an imminent hardware failure. It's up to you to respond to these issues and ensure that your technology gets the attention it needs.

If your in-house team simply doesn't have the time or expertise required...



Read the Rest Online! http://bit.ly/2cCKV4G

## IT **PAYS** TO **REFER** A FRIEND!

refer.pulse.tech



#### When IT Implementation Goes Wrong, Focus on End-Users First

(Continued from page 1)

little effect on your productivity if your team doesn't know how to properly use it. In fact, they may just resist the change altogether.

More often than not, your end-users will only care about one thing: functionality. They don't care how technically sound a solution might be, so long as it's simple to use on their end. Therefore, if you hope to get the most out of your new IT solution, you need to ensure that your team is both educated on the benefits, as well as competent in its usage. This can help to cut down on resistance to the project, as well as make it easier to hit the ground running once the

implementation has finished.

InfoWorld states: "You might stagger the rollouts so the disruption is spread out. Rolling out a series of smaller changes takes more time, but it also lets users get more comfortable with the changes, reducing the disruption to their work. It might even let some users get deep into new capabilities and share their excitement with colleagues, who won't be so overwhelmed with changes that they can't focus on the benefits."

The idea is to make your new IT solution not just a successful deployment for your IT department, but also for your users. This is what defines a successful solution deployment. After all, your end-users are the ones who will be using it, so if they get very little out of the solution, then why bother spending the time and resources implementing it?

If your organization is having difficulty implementing new IT, or training its team on how best to use your new technology, we can help. We want your business to succeed, and by helping you master your new technology solutions, we succeed ourselves. To learn more, give us a call at 239-362-9902.



Share this Artoicle http://bit.ly/2cDmqYv

#### Why You Should Be Skeptical of USB Devices



USB technology is widely-used and you'd be hard-pressed to find an organization that doesn't utilize USB devices in some

way, shape, or form. However, these devices often harbor unexpected threats that could put the security of your entire infrastructure in jeopardy. All it takes is one infected device to compromise your network. Do you know where your USB devices have been?

Since USBs are prized for their portability, they can be used for a myriad of purposes. USB flash drives or hard disk drives can be used to transport files, both compactly or in bulk. Many keyboards and computer mouses operate with USB technology these days. That's not even mentioning the plethora of USB dongles that are used to connect other devices to your computer.

Now, imagine this scenario. An employee finds a USB drive on the ground and, curious to find out what's on it, plugs it into their company-issued workstation. They might do this to make sure that

good technology isn't just left lying around, or maybe their curiosity just got the best of them. Either way, the files on the device could contain executable malware that can threaten your business. In many cases, the user might not even be aware that malware has been installed on the computer, and it can spread viruses, or install trojans that allow for remote access at a later date.

In fact, there's been a recent report from May 2016 of a \$10 USB device that's capable of logging keystrokes on wireless Microsoft keyboards and transmitting the signals over a wireless frequency. Whitehat hacker Samy Kamkar built it out of a USB phone charger, which is so commonplace these days that nobody would think twice about seeing it plugged into the wall of your office. The threat of these types of devices is so significant that the FBI saw fit to issue a statement warning professionals of their dangers. While no attacks have been found in the wild, it's still best to take the warning to heart and apply it to your own cyber security practices.

The root of the problem--the theft of data before it reaches its destination--extends well beyond Microsoft wireless

keyboards, too. Any wireless device that sends signals that aren't encrypted could potentially be intercepted by hackers using similar techniques. This method can be used to harvest data that could lead to the theft of personally identifiable information, login credentials, or financial credentials. It's not unlike a hacker intercepting data over an unsecured wireless Internet connection.

Is your business prepared to handle these outside-the-box threats? All it takes is one mistake to expose your company's data to those who would do it harm. In instances like this, you should make a policy that any and all devices your employees want to use should first go through your organization's security protocol. This will help ensure that the devices are not threats to your critical infrastructure. Emphasize that your organization should only be using encrypted data storage devices whenever possible, and you can't go wrong.

For more information about how to keep your business safe, contact us at 239-362-9902.



Share this Article!
http://bit.ly/2cCBr9n



#### **5 Best Practices for Traveling With Technology**



Do you find yourself traveling for your busi-

ness? Be it for a conference, a series of meetings that require your attendance, or some other reason, you may very likely need to spend some time on the road; time that could be spent on tasks your business needs to function. Despite the lack of a traditional workspace, this time spent traveling doesn't necessarily need to be time wasted. Thanks to the technology of today, you have the ability to remain productive while mobile.

However, you should still be mindful of your security. Cyber threats are present everywhere, and travelers unaware of security best practices can provide a tantalizing road of sitting ducks for attackers to strike. Of particular importance to a traveling business owner is the utilization of a Virtual Private Network (VPN), which allows you to access the company network on public Wi-Fi. It is important that you adhere to following these often ignored best practices, especially while carrying a pathway to the data

#### **Pulse**

12611 New Brittany Blvd. Bldg# 18 Fort Myers, Florida 33907 **Voice:** 239-362-9902

Visit us online at: newsletter.pulse.tech

critical of your business dealings.

Before departing for your trip:

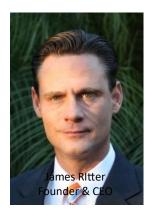
- Be sure your software is fully updated: An important aspect of software updates is the fact that they aid in reducing the vulnerability of your device, especially those that apply to your security solutions. If your mobile solution's software isn't fully up to date, you are leaving the critical components of your business vulnerable to potential attack.
- Back up, back up, BACK UP: There's a reason that best practices dictate that everything you have on your device be backed up before you leave: how often do you misplace vour device at home or in the office? The nice thing about that scenario is you have a reasonable chance of finding it again, but on the road the chances of finding it are negligible, never mind the risk of damaging the device itself. It would be a shame to lose all the work you had accomplished on top of misplacing what is likely a companyprovided device. Keeping at least your progress up

to that point backed up is a simple method of mitigating the risks of traveling with your device.

While you're travelling or present at your destination:

Connect with consideration: Public hotspots are rife with risk factors. A favorite method of many hackers is to set up their own Wi-Fi connections that closely mimic the name of an establishment's actual Wi-Fi network. For example, if you're staying at the (fictitious) Motel Morris, and when you attempt to link to WiFi you are given the options of MO-TEL MORRIS GUEST or MOTELMOR-RIS FREEWIFI, it may be difficult to determine which is legitimate. As a precaution, always confirm which WiFi to use with someone associated with the establishment. Additionally, if what appears to be an establishment's Internet connection claims to require a...

We partner with many types of businesses in the area, and strive to eliminate IT issues before they cause expensive downtime, so you can continue to drive your business forward. Our dedicated staff loves seeing our clients succeed. Your success is our success, and as you grow, we grow.



**Tech Trivia**Cyber attacks cost businesses \$400 billion every year.



Read More Online! http://bit.ly/2cCA3E1



